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Subpart C—How Does the Secretary Award Discretionary Grants on a Competitive Basis?

§ 367.20 Under what circumstances does the Secretary award discretionary grants on a competitive basis to States?

(a) In the case of a fiscal year for which the amount appropriated under section 753 of the Act is less than \$13,000,000, the Secretary awards discretionary grants under this part on a competitive basis to States.

(b) Subparts A, B, C, and E of this part govern the award of competitive grants under this part.

(Authority: 29 U.S.C. 796k(b)(1))

§ 367.21 How does the Secretary evaluate an application for a discretionary grant?

- (a) The Secretary evaluates an application for a discretionary grant on the basis of the criteria in § 367.22.
- (b) The Secretary awards up to 100 points for these criteria.
- (c) The maximum possible score for each criterion is indicated in parentheses.

(Authority: 29 U.S.C. 711(c) and 796k(b)(1) and (i)(1))

§ 367.22 What selection criteria does the Secretary use?

The Secretary uses the following criteria to evaluate an application for a discretionary grant:

- (a) Extent of need for the project (20 points). (1) The Secretary reviews each application to determine the extent to which the project meets the specific needs of the program, including consideration of—
- (i) The needs addressed by the project;
- (ii) How the applicant identified those needs;
- (iii) How those needs will be met by the project; and
- (iv) The benefits to be gained by meeting those needs.
- (2) The Secretary reviews each application to determine—
- (i) The extent that the need for IL services for older individuals who are blind is justified, in terms of comple-

menting or expanding existing IL and aging programs and facilities; and

- (ii) The potential of the project to support the overall mission of the IL program, as stated in section 701 of the Act.
- (b) *Plan of operation* (25 points). The Secretary reviews each application to determine the quality of the plan of operation for the project, including—
- (1) The quality of the design of the project;
- (2) The extent to which the plan of management ensures proper and efficient administration of the project;
- (3) How well the objectives of the project relate to the purpose of the program;
- (4) The quality and adequacy of the applicant's plan to use its resources (including funding, facilities, equipment, and supplies) and personnel to achieve each objective;
- (5) How the applicant will ensure that project participants who are otherwise eligible to participate are selected without regard to race, color, national origin, gender, age, or disability;
- (6) A clear description of how the applicant will provide equal access to services for eligible project participants who are members of groups that have been traditionally under-represented, including members of racial or ethnic minority groups; and
- (7) The extent to which the plan of operation and management includes involvement by older individuals who are blind in planning and conducting program activities.
- (c) *Quality of key personnel* (10 points). (1) The Secretary reviews each application to determine the qualifications of the key personnel the applicant plans to use on the project, including—
- (i) The qualifications of the project director;
- (ii) The qualifications of each of the other management and decision-making personnel to be used in the project;
- (iii) The time that each person referred to in paragraphs (c)(1)(i) and (ii) of this section will commit to the project;
- (iv) How the applicant, as part of its nondiscriminatory employment practices, will ensure that its personnel are

selected for employment without regard to race, color, national origin, gender, age, or disability; and

- (v) The extent to which the applicant, as part of its nondiscriminatory employment practices, encourages applications for employment from persons who are members of groups that have been traditionally under-represented, including—
- (A) Members of racial or ethnic minority groups;
 - (B) Women;
 - (C) Persons with disabilities; and
 - (D) Elderly individuals.
- (2) To determine personnel qualifications under paragraphs (c)(1)(i) and (ii) of this section, the Secretary considers—
- (i) Experience and training in fields related to the scope of the project; and
- (ii) Any other qualifications that pertain to the objectives of the project.
- (d) Budget and cost effectiveness (5 points). The Secretary reviews each application to determine the extent to which—
- (1) The budget is adequate to support the project;
- (2) Costs are reasonable in relation to the objectives of the project; and
- (3) The applicant demonstrates the cost-effectiveness of project services in comparison with alternative services and programs available to older individuals who are blind.
- (e) Evaluation plan (5 points). The Secretary reviews each application to determine the quality of the evaluation plan for the project, including the extent to which the applicant's methods of evaluation—
- (1) Accurately evaluate the success and cost-effectiveness of the project;
- (2) Are objective and produce data that are quantifiable; and
- (3) Will determine how successful the project is in meeting its goals and objectives.
- (4) (Cross-reference: See 34 CFR 75.590.)
- (f) Adequacy of resources (5 points). The Secretary reviews each application to determine the adequacy of the resources that the applicant plans to devote to the project, including accessibility of facilities, equipment, and supplies.

- (g) Service comprehensiveness (20 points). (1) The Secretary reviews each application to determine the extent to which the proposed outreach activities promote maximum participation of the target population within the geographic area served by the project.
- (2) The Secretary reviews each application to determine the extent to which the DSA addresses the unmet IL needs in the State of older individuals with varying degrees of significant visual impairment. In making this determination, the Secretary reviews the extent to which the DSA makes available appropriate services listed in §367.3(b), which may include any or all of the following services:
- (i) Orientation and mobility skills training that will enable older individuals who are blind to travel independently, safely, and confidently in familiar and unfamiliar environments.
- (ii) Skills training in Braille, hand-writing, typewriting, or other means of communication.
- (iii) Communication aids, such as large print, cassette tape recorders, and readers.
- (iv) Training to perform daily living activities, such as meal preparation, identifying coins and currency, selection of clothing, telling time, and maintaining a household.
- (v) Provision of low-vision services and aids, such as magnifiers to perform reading and mobility tasks.
- (vi) Family and peer counseling services to assist older individuals who are blind adjust emotionally to the loss of vision as well as to assist in their integration into the community and its resources.
- (h) *Likelihood of sustaining the program* (10 points). The Secretary reviews each application to determine—
- (1) The likelihood that the service program will be sustained after the completion of Federal project grant assistance;
- (2) The extent to which the applicant intends to continue to operate the service program through cooperative agreements and other formal arrangements; and
- (3) The extent to which the applicant will identify and, to the extent possible, use comparable services and benefits that are available under other

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programs for which project participants may be eligible.

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(Authority: 29 U.S.C. 711(c) and 796k(b)(1) and (i)(1))

§ 367.23 What additional factor does the Secretary consider?

In addition to the criteria in §367.22, the Secretary considers the geographic distribution of projects in making an award

(Authority: 29 U.S.C. 711(c) and 796k(b)(1) and (i)(1))

Subpart D—How Does the Secretary Award Contingent Formula Grants?

§ 367.30 Under what circumstances does the Secretary award contingent formula grants to States?

- (a) In the case of a fiscal year for which the amount appropriated under section 753 of the Act is equal to or greater than \$13,000,000, grants under this part are made to States from allotments under section 752(c)(2) of the Act
- (b) Subparts A, B, D, and E of this part govern the award of formula grants under this part.

(Authority: 29 U.S.C. 796k(c))

§ 367.31 How are allotments made?

- (a) For purposes of making grants under section 752(c) of the Act and this subpart, the Secretary makes an allotment to each State in an amount determined in accordance with section 752(j) of the Act.
- (b) The Secretary makes a grant to a DSA in the amount of the allotment to the State under section 752(j) of the Act if the DSA submits to and obtains approval from the Secretary of an application for assistance under this program that meets the requirements of section 752(i) of the Act and §§ 367.10 and 367.11.

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(Authority: 29 U.S.C. 796k(c)(2))

§ 367.32 How does the Secretary reallot funds under section 752(j)(4) of the Act?

- (a) From the amounts specified in paragraph (b) of this section, the Secretary may make reallotment grants to States, as determined by the Secretary, whose population of older individuals who are blind has a substantial need for the services specified in section 752(d) of the Act and §367.3(b), relative to the populations in other States of older individuals who are blind.
- (b) The amounts referred to in paragraph (a) of this section are any amounts that are not paid to States under section 752(c)(2) of the Act and \$367.31 as a result of—
- (1) The failure of a DSA to prepare, submit, and receive approval of an application under section 752(i) of the Act and in accordance with §§ 367.10 and 367.11; or
- (2) Information received by the Secretary from the DSA that the DSA does not intend to expend the full amount of the State's allotment under section 752(c) of the Act and this subpart.
- (c) A reallotment grant to a State under paragraph (a) of this section is subject to the same conditions as grants made under section 752(a) of the Act and this part.
- (d) Any funds made available to a State for any fiscal year pursuant to this section are regarded as an increase in the allotment of the State under §367.31 for that fiscal year only.

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(Authority: 29 U.S.C. 796k(j)(4))

Subpart E—What Conditions Must Be Met After an Award?

§ 367.40 What matching requirements apply?

- (a) Non-Federal contributions required by §367.11(b) may be in cash or in kind, fairly evaluated, including plant, equipment, or services.
- (b) For purposes of non-Federal contributions required by §367.11(b), amounts provided by the Federal Government, or services assisted or subsidized to any significant extent by the